Innovating thru Science and Technology



## Rebecca C. Tubongbanua



# **The Vision**

McNester Food Products to be a socially responsible enterprise that produces quality and innovative processed food products.

# **The Mission**

McNester Food Products shall develop processing technologies and practices that are safe, environment friendly, socially responsible and sustainable: process quality innovative products that are healthy and globally competitive and practice fair trade in product marketing.

#### **HUMBLE BEGINNINGS**

McNester Food Products was founded by Ms. Rebecca Castro Tubongbanua in August 19, 2003.

In early 2000, Ms. Tubongbanua worked for Guimaras Bottlers, Inc. (GBI), as a company production manager.

As a production manager at GBI she was the one responsible in creating new products for the company. In her stint with GBI she was able to concoct the Calamansi Concentrate, a product that became highly in-demand.

Because of the company's financial problem, she left GBI and started her own food processing business on a 7,000-peso working capital.

Back then, her processing plant was her sister-in-law's abandoned house, a two-minute walk from her house.

The name McNester was derived from the name of her two sons: MacMac and Ralph Nester.

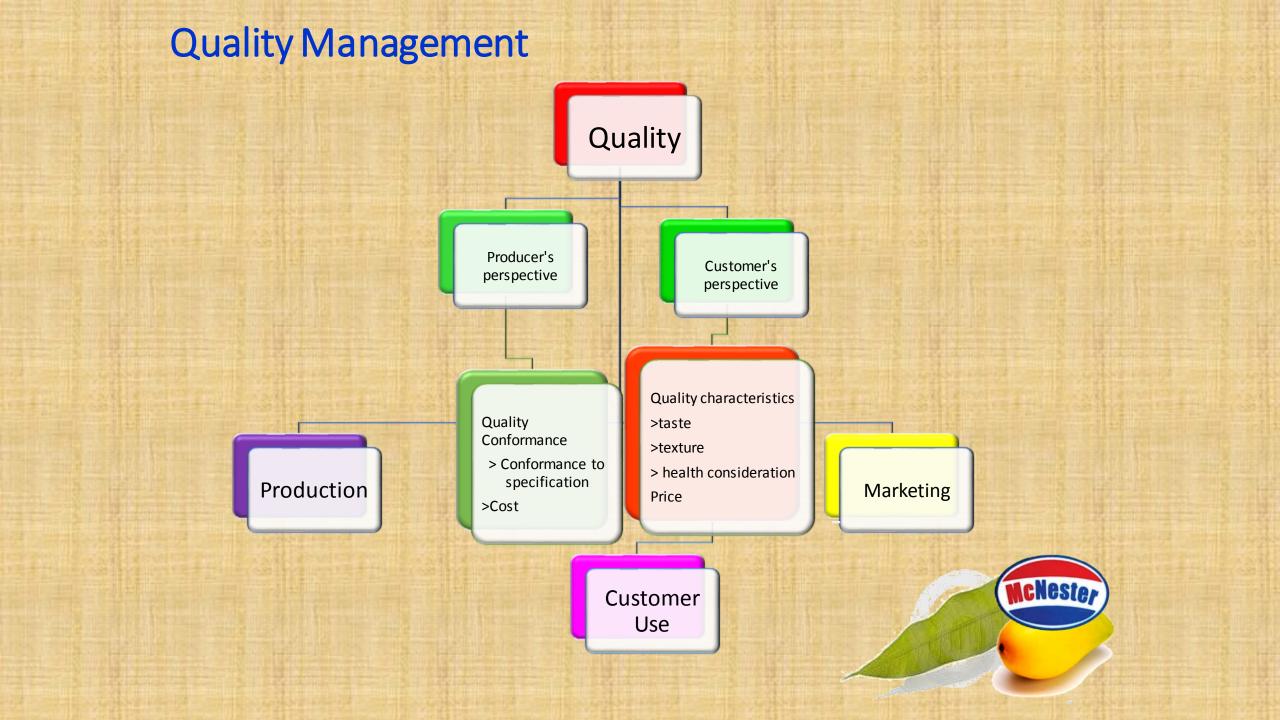
Ms. Tubongbanua started processing raw materials that were available in the area. At that time she was able to come up with following products: the Calamansi Concentrate with Honey, Ready To Drink Calamansi Juice, Calamansi Jelly, and Squash, Papaya and Mango Pickles.

But being in Guimaras, she decided that the company would have an edge if she focus on raw materials Guimaras is known for: the **Guimaras Sweet Mangoes**.

# HISTORY









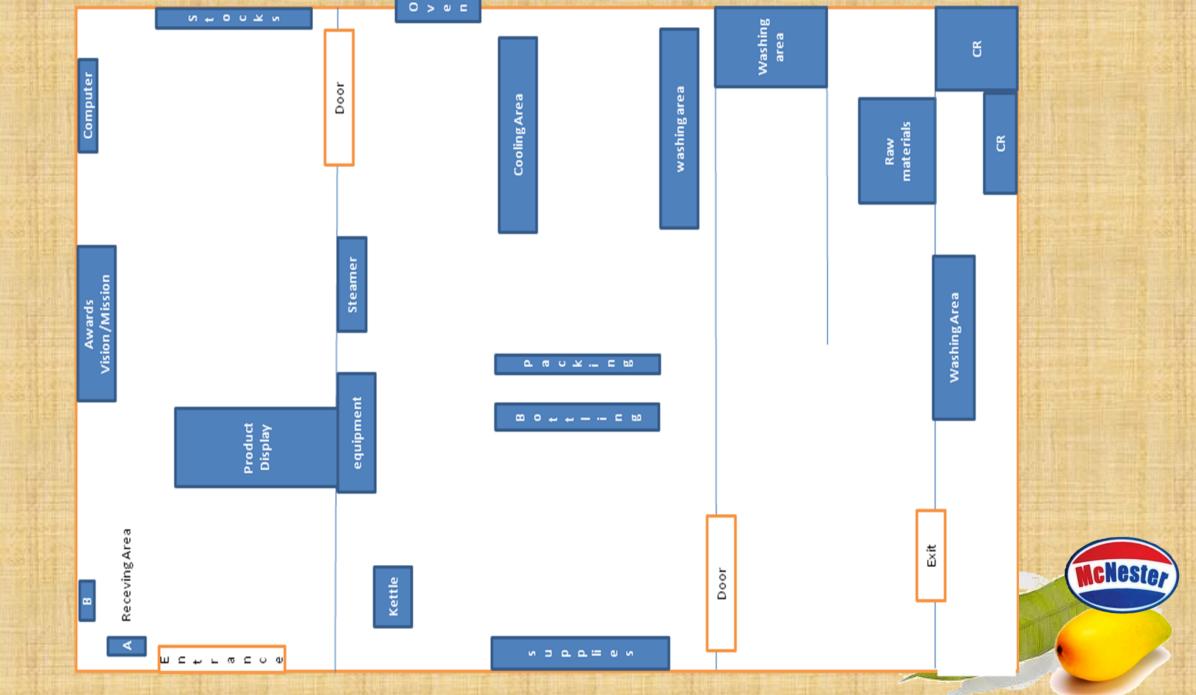
# Facility/Facility Location Model Before....











# Privileges, Opportunities and Experiences...

# Corporate Social Responsibility





**Feeding Program** 



**Handwashing Program** 



#### **Christmas Part & Gift giving**



**Celebration of Nutrition Month to Indigenous People of Buenavista** 



Bag Weaving Livelihood Program



Trainings conducted in partnership with other agencies

## **Media Exposures**









**IFEX** and

**BIO-Search** showcase products opportunities



#### DTI awards successful SMEs

BACOLOD CITY - Three estrepreseurs received the SME Star Ehie Award from the Department of Trade and Industry Region 6.

Wattle Tene, Inc. of Negros Occidental was awarded for the Modium Enterprise Category, Rosa Foods Corporation of Aklan for the Small Enterprise Category, and McNester Food. Processing of Guimaras for the

Micro-Enterprise Category The SME Size Program of DTI is part of the Micro-Soull and Medium Enterprise (MSSIE) development and provinces of the government, which recognizes outstanding entrepreneurs who have shown notable achievements in their bainesses, that, making them more productivy. Three award levels are so-

cluded in the SME STAR Program, corresponding to stages in enterprise growth, namely, the start-up and capability building. stage, domestic market penetration and export awareness stage and the export and expansion stage:

The cominces wetz. screened and endorsed by their ing the Regional Development to the Sur Elite An ardees with respective Provincial Small and Council 2nd Outrus Mering at Government Alfredo Maraham Motion Emprise Develop- the Provincial Capitol Building N., Caritto Manpart and Fement Gourcel, and confirmed of Negros Decidental. by the Economic Development Committee of the Regional De- Chairperson Victor Tanco and marias anissing in giving of velopment Coancil.

1 FERSO McNester Food Processing of Gaimaras, sweed by Rebecca

Tuborgbanus, receives the SVE Star Lite Award for the Micro **Enterprise Category** 

fipe Hilan Nava of Negros-Capit Governor and RDC Occidental, Aklan and Oni-

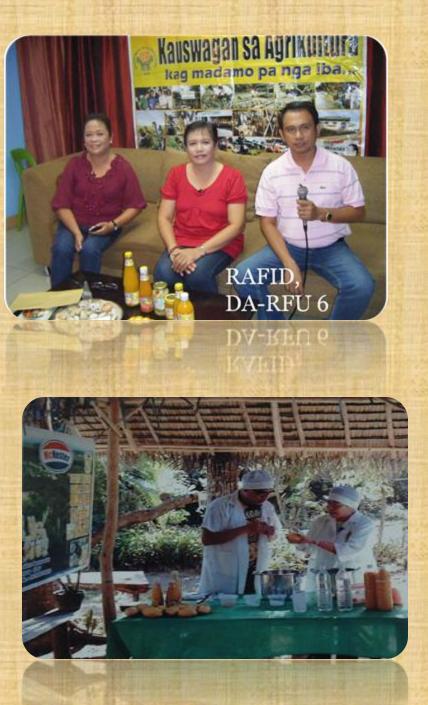
DTI Regional Director Domi- the awards for their respective The awarding was held dur- rue Ahad conferred the awards provincial awardees. PEA

## Sikat ka Iloilo ABS-CBN

#### ABS-CBN







# Achievements

### 2007

- Award for Product Innovativeness (Manggahan Festival, Guimaras)
- Magsasakang Siyentista (PCAARD-DOST)
  2008
- Regional Gawad Saka Awardee (DA)
- Outstanding Agri-Entrepeneur in Region 6 (DA)
   2009
- Featured in the the book "The Art of Agribusiness: 111 and More Success Stories in Agri-Entrepreneurship"
   2010
- Featured in "NeGosyo: Joey Concepcion's 100 Inspiring Stories on Small Entrepreneurs. "Tagumpay sa Kahirapan."



#### 2011

- SME Star Elite Award Regional Level Winner, Micro Enterprise Category (DTI)
- Best Magsasakang Siyentista, Regional Level (PCAARD-DOST)
- Rural Women Achiever, 2<sup>nd</sup> runner up, National Level (DA)
   2015
- Productivity Olympics Winner, Regional Level, Agri-Entrepreneur Category (DOLE)
- Gawad Saka Awardee, Regional winner and National Finalist, 3rd place (DA)
- National Winner of Model OFW Family of the Year Award (MOFYA) (OWWA)
   2016
- GKK (Gawad Kalusugan Kaligtasan) Silver Awardee in Formal Sector Other Accomplishments:
- Acted as resource person in various events/speaking engagement in provincial and national level.









## 9 Elements of being an **ENTREPRENEUR S** - elf confidence U - ntiring **B** - oldness S - kills **T** - olerance A - ttitude **N** - etworking **C** - hrist must be the Center



